



Building Relationships, Exceeding Expectations, Enhancing Value





Our goal in managing properties is to exceed our clients' expectations.

Our Business Philosophy

As a privately owned, principally managed real estate services company, NewWest understands the need to add value. As a result, we manage properties with the same care and diligence as we would if we owned them ourselves.

We are driven by the need to maximize asset values and enhance income streams through the delivery of exceptional real estate services. We work as a team – both with each other and with the clients we serve – to develop customized property performance strategies and, ultimately, to ensure clients realize their goals.

Ourselfes

NewWest Enterprise Property Group is Western Canada's leading independent third-party real estate management services provider, servicing well over \$2 Billion of office, retail, industrial, residential, mixed-use, and specialty properties. Headquartered in Winnipeg, NewWest operates full service offices in Vancouver, Edmonton, Calgary and Regina.

Our People

Our team features some of Western Canada's most experienced, resourceful and prized real estate professionals. We invest heavily in training and continuing education in order to ensure our employees maintain a comprehensive understanding of our clients' unique needs in a rapidly changing environment.

Our Strength

Our strengths – namely, controlling operating expenses, protecting property values through appropriate insurance and maintenance, tenant retention through superior service and providing owners with solid financial reporting and analysis – have made us Western Canada's leading independent supplier of real estate management solutions.

As property managers, our focus is solely on enhancing the value of our client's real estate assets through innovative and proactive management solutions.

Our Property Management Process



* Management Plan includes:

1. Define client objectives
2. Define reporting systems and procedures
3. Establish client approved leasing personnel, legal council and space planner



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